

AEGON/Transamerica Accounting Career Opportunities

LOCAL KNOWLEDGE, GLOBAL POWER

AEGON--Who We Are; What We Do

- AEGON NV is one of the world's leading providers of life insurance pensions, and investment products. We empower our local business units to identify and provide products and services that meet the evolving needs of our customers, using distribution channels best suited to their local markets. We take pride in balancing a local approach with the power of an expanding global operation.
- With headquarters in The Hague, Netherlands, AEGON companies employ approximately 30,000 people. AEGON's three major markets are the United States, the Netherlands and the United Kingdom. In addition, AEGON is present in a number of other countries including Canada, China, Czech Republic, Hungary, Mexico, Poland, Slovakia, Spain and Taiwan.
- *Respect, quality, transparency and trust* constitute AEGON's core values as the company continually strives to meet the expectations of customers, shareholders, employees and business partners. AEGON is driven to deliver new thinking and our ambition is to be the best in the industry.
- AEGON companies have a multi-channel approach to distribution, ensuring its products reach the customers they are intended for and in a way that best suits them.
- AEGON companies have a long-term commitment to the communities in which they operate. We create jobs, support sustainable economic growth, and contribute to a range of good causes, enriching the local communities in which our employees live and work.

Cedar Rapids Divisions

- **Financial Partners-Cedar Rapids Division:**
 - AFP-CR focuses on creating value for individuals, families and businesses by providing insurance and personalized financial services to protect and grow assets. AFP-CR serves more than one million policyholders and provides operational support to nearly 22,000 independent agents who sell the companies' life insurance and annuity products.
- **Corporate Division:**
 - Corporate provides centralized service and support to operating divisions. While each division operates as an independent business unit, certain functions (e.g. mainframe data processing, accounting, tax, payroll, benefit administration, legal and compliance functions) are consolidated for operating efficiency and economies of scale.
- **Transamerica Capital Management (TCM):**
 - Transamerica Capital Management. In Cedar Rapids, TCM primarily manufactures, administers, and services annuity products..
- **AEGON USA Investment Management, LLC:**
 - The Investment Management division manages more than \$120 billion in assets for AEGON companies and provides investment advisory services to a limited number of nonaffiliated clients. Asset classes include public bonds, private placements, commercial mortgage loans, equities and alternative investments. Significant funds are invested in nearly every fixed income and equity sector. Offices are located in Cedar Rapids and Louisville, Ky.

To learn more about the six major business units in Cedar Rapids and to find more information on who we are, where we are, and what we offer to our customers, visit our Web site at www.aegonins.com

Accounting Departments

Corporate

Corporate Tax

Join our Tax Accounting Rotational Program and work with a talented group of professionals to provide tax services for all of AEGON Americas. Gain exposure to work in the following disciplines:

- *Federal Tax Compliance & Planning* - prepare federal tax returns for corporations & perform research related to tax planning initiatives
- *State Tax Compliance & Planning* - prepare state, local and premium tax returns & perform research on current state issues
- *Investment Taxation* - prepare quarterly and year-end financial statements and tax return workpapers & research taxation of financial products

Corporate Accounting

Corporate Accounting is comprised of 4-5 specialized teams with a common goal of reporting consolidated results to various external parties and senior management. In order to help new employees develop a working knowledge about the 10 operating divisions across the United States, the common financial and reporting databases and consolidation processes, we have developed a rotational program that is approximately 2-years long and that cycles through the following teams:

- **Shareholder Reporting** – assist in the preparation of consolidated reporting on an IFRS basis for submission to the internal management and overseas parent company
- **Regulatory and Capital reporting** – assist in the preparation of annual statements, separate account statements, and related audited financials for submission to state regulatory agencies and financial rating agencies. Also includes capital reporting and forecasting.
- **Management Reporting** – assist in the coordination of the annual budget along with the Corporate division budget. Also includes quarterly reporting for internal management for the Corporate division.
- **Accounting Policy** - assist in the development of accounting policy and technical research, in addition to SEC reporting, as well as the Corporate Division Sarbanes Oxley (SOX) and Operational Risk Management (ORM) processes.
- **Market Consistent Reporting** (AeMcS Production) – assist in the development and testing of market consistent reporting and migrating the processes from a project environment to real time quarterly reporting

Internal Audit

The Internal Audit Department consists of approximately 50 audit professionals in three locations. This department offers experience and exposure to multiple divisions and processes while utilizing communication, analytical and accounting skills.

The Staff Auditor I position will provide candidates with experience in conducting and documenting various financial and operational audit projects. As part of an audit team the auditor will:

- Assist in evaluating activities of various departments, divisions and locations of the organization in accordance with Internal Audit Department standards for quality and timeliness.
- Document interviews and testing results and communicate results both orally and in writing to the supervising auditor.
- Analyze test results and develop and present draft recommendations to the supervising auditor.

AEGON USA Investment Management, LLC (AUIM):

Employees grow in their accounting and finance career through a variety of opportunities offered to support the company's diverse investment portfolio. Careers in Financial Reporting, Operations and Real Estate Accounting offer opportunities to develop knowledge and skills using US STAT, GAAP and IFRS accounting standards within daily workflows. Employees grow their knowledge of investments through classroom and experiential training offered at AUIM.

Investment Reporting: Supports operating units, regulators and auditors through the financial close cycle through reporting and analysis of accurate financial information. Career opportunities will provide experience working closely with customers supporting financial reporting needs.

Investment Operations and Accounting: Comprised of various groups supporting the processing and accountancy of trades executed by our portfolio managers. Trade accuracy, data integrity and performance are all monitored and managed through these departments. Financial Operations and Accounting careers are offered by these groups.

Investments Accounting and Finance Rotational Program: Apply and expand your accounting or finance education as a member of the Accounting and Finance Rotational Program. Develop accounting skills and investment knowledge as you complete four rotations lasting approximately six months each throughout various departments and teams in the AUIM Division. Rotational experiences will vary, but may offer opportunities to prepare financial reports, complete journal entries and account reconciliations, prepare analyses of accounting treatment for derivative programs, work with cash management teams, process corporate actions in the investment accounting system, analyze financial data to identify trends or perform yield analyses on invested assets.

AEGON USA Realty Advisors, Inc.: Employs about 215 professionals with offices in Cedar Rapids, IA; Louisville, KY; Irvine, CA and New York, NY. Manages real estate totaling about \$20 billion. The Mortgage Loan Servicing, Accounting, and Valuation group monitors the current commercial mortgage loan portfolio. Special Servicing serves as the bridge between the Servicing department and the mortgagors of sub-performing and non-performing mortgage loans. Asset Management is responsible for value creation through leasing, management, underwriting, and dispositions of AEGON's real estate portfolio.

Transamerica Capital Management (TCM)

TCM's accounting unit consists of 55 dedicated professionals in 3 departments responsible for reconciling, analyzing and reporting results for the AEGON companies' annuity line of business. Challenging opportunities are available to participate in "running the business" at the Division level.

- **Financial Reporting Team:** The Financial Reporting team is responsible for the preparation and reporting of the division's financial results on a Statutory, GAAP, and IFRS bases and other related financial information to various internal and external customers.
- **Financial Controls Team:** The Financial Controls team is responsible for validating the accuracy of financial data in the general ledger with supporting reconciliations. This unit is also responsible for all accounts payable activities.
- **Separate Accounts Team:** A specialized unit responsible for accounting and administration of SEC registered variable annuity products. Pricing, trading and financial statement analysis is completed for 70 individual products with assets in excess of \$38 billion.

Financial Partners--CR Division

Shareholder Reporting – prepare and analyze financial statements on an IFRS basis for consolidation of results and submitted to both internal management and overseas parent company.

- **Management Reporting** – preparation of the annual budget, monthly expense reporting and analytics/metrics for each distribution and operational department.
- **Operational Accounting** – completion of journal entries, account reconciliations, financial system balancing and accounts payable.
- **Systems Support and Conversions** – responsible for the data integrity of the cash ledgers and development of detailed business requirements and testing of financial system functionality.

QUALIFICATIONS

Qualifications for entry level accounting positions in the Cedar Rapids location may include:

- Minimum of a bachelors degree in Accounting or Finance
- Strong academic performance
- Prior internships/business experience in related field preferred
- Strong verbal/ written communication skills
- Proficiency in Microsoft Office applications
- Proven leadership experience preferred

The AEGON companies are Equal Employment Opportunity Employers. We consider qualified applicants for all positions of employment without regard to age, religion, gender, race, color, national origin, pregnancy, uniformed service, (e.g., U.S. Armed Forces, National Guard), protected disability status, veteran. It is further our policy to comply with all applicable local, state and federal statutes concerning equal employment.

HOW TO APPLY: To apply for these opportunities, please sign up for an on-campus interview on **October 6** (for full-time positions) or **October 7** (for internships) on UI Employment Expo. To learn more about other opportunities, please visit our website: www.aegonusa.jobs.

Candidates hired in the Cedar Rapids location are employees of Transamerica Life Insurance Company or AEGON USA Realty Advisors, Inc

What's in it for You?

Your opportunities in accounting will vary based on the department and division of which you are a part. Some of the potential benefits include:

- Opportunities to participate in every step of the accounting process for a particular department from initial data gathering and processing to the finished product.
- Potential to work at the forefront of many large transactions and major initiatives, including mergers, acquisitions and planning initiatives.
- Gain exposure to multiple work areas within a department through a rotational program.
- Perform work that has a direct impact on the organization.
- Ability to participate in many training events alongside fellow accountants.
- Work closely with other departments and business units on accounting issues and reporting in the financial statements.
- Gain a firm basis of knowledge in the insurance industry with a focus on processes, technology and controls.
- Learn the discipline of accountability for one's own assignments, while contributing to the overall success of a larger team.
- Establish relationships with individuals across the organization, in the US as well as internationally.
- Reimbursement and incentives for attaining CPA, CFA and other designations.

Additional Benefits

What makes the AEGON companies a Great Place to Work?

- People and Culture
- Numerous Career Opportunities and Paths
- Ability to work for a World-Wide Organization that has a Small Company Feel
- Employee Appreciation Week
- Summer Hours
- Fitness Facility
- Tuition Assistance for continued education including MBA programs
- Variety of Sports Teams
- Sponsored Company-Wide Events
- Positive and Fun Workplace

The AEGON companies offer a range of benefits and programs to meet the needs of our diverse work force. A summary of our corporate benefit plans appears below. Member companies may offer additional work, family and healthy lifestyle programs. For a full description of our health and welfare benefits offering, please visit our website: www.aegonins.com.

About Cedar Rapids

“Cedar Rapids offers the best of both worlds – small town friendliness with a touch of the big city life. I decided to stay in Cedar Rapids after graduating from college because of the opportunities to get involved with various progressive organizations in the community.”

Visit www.cedarrapids.org and www.cedar-rapids.com for more information about our great community.

AEGON’s Core Values:

Respect: We treat all our stake holders in precisely the same way we would wish to be treated ourselves – with consideration for individual and cultural diversity.

Quality: We offer products and services that are designed to improve the futures and financial security of our stakeholders.

Transparency: We provide open, accurate, and timely information about our products, performance, and financial results.

Trust: We build long-term relationships by honoring our commitments.

Please fill out the following form before arriving at Meet the Firms Night:



Thank you for your interest in the AEGON companies. In anticipation of Meet the Firms which is scheduled for September 24th, we encourage you to complete the following sheet in advance and return it to a representative at our booth.

This form will allow us to contact you about new opportunities as well as future dates we will be on campus.

We currently have postings for 20 full-time and 33 internship accounting positions open on UI Employment Expo and we will be interviewing on campus for those positions on October 6th and 7th, respectively. If you would like to apply for those positions, please visit UI Employment Expo to view these opportunities and submit your resume.

We are also currently accepting resumes on our website, www.aegonins.com. Please visit our site to view current full-time and internship openings.

Name _____

Email _____

Phone _____

Graduation Date _____ **Cumulative GPA** _____

Major/Degree _____

Current level (circle one) Freshman / Sophomore / Junior / Senior / Advanced

Availability (circle one or more) Internship – Fall / Spring / Summer Full-Time

Circle a function or functions below that you are interested in learning more about:

Corporate Accounting

Corporate Tax

Internal Audit

Investment Accounting

AEGON Contact Name _____