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Department of Economics
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Education:

Ph.D., University of Minnesota, 1977.

B.A., (Cum Laude), Washington University, (St. Louis), 1969.

Experience:

Visiting Professor, Aarhus University, 2016-

Visiting Scholar, University of California, Santa Barbara, 2015-

C. Woody Thompson Research Professor of Economics Emeritus, University of Iowa, 2015-

C. Woody Thompson Research Professor of Economics, University of Iowa, 2003-2015

Department Chair- The University of Iowa, 2006-2007

Professor - The University of Iowa, 1990- 2003

Department Chair- The University of Iowa, 1994-1997

Visiting Associate Professor - California Institute of Technology, 1989-1990

Associate Professor - The University of Iowa, 1982 - 1990

Visiting Associate Professor - University of Minnesota, 1982 - 1983

Assistant Professor - The University of Iowa, 1976 - 1982

Research Fields: International Trade, Political Economy, Microeconomics

Teaching Fields: International Trade (Graduate and Undergraduate), Political Economy (Graduate), International Business (MBA), Microeconomics (Graduate and Undergraduate)

International Affiliations/Visits:

GEP, Leverhulme Centre for Research on Globalisation and Economic Policy, University of Nottingham, England, External Research Fellow.

Centre for the Study of Globalisation and Regionalisation (CSGR), Warwick, England,
Research Associate.

CES-ifo, Munich, Germany, Member of the Scientific Advisory Council and Research
Fellow.

GREQAM, Universite de la Mediteranee et D'Aix-Marseille II, Aix-en-Provence, France,
Invited Professor, 1998-1999, 2000-2001, 2001-2002, 2002-2003, 2004-2005.

Economic Policy Research Unit (EPRU), University of Copenhagen, Copenhagen,
Denmark, Visiting Scholar, 1998.

The Institute for International Economic Studies, Stockholm, Sweden, Visiting Fellow,
1998, 2004.

Publications: Refereed Journal Articles

“China's Gains from WTO Accession: Imports vs Exports.” (with Lai, T.-W. and Wang,
P.), Review of International Economics, Vol. 24, Issue 4, pp. 837-856, 2016.

“The Quantitative Importance of Openness in Development” (with Wenbiao Cai and
B. Ravikumar), Economic Inquiry, Vol 53, Issue 4, 1839-1849, October, 2015.

“Price Equalization, Trade Flows, and Barriers to Trade” (with Piyusha Mutreja, B.
Ravikumar and M. Sposi), European Economic Review, 70 (2014) 383-398.

“International Trade and the Feasibility of Global Climate Change Agreements” (with
Yuezhou Cai and John Whalley), Economic Modelling, Volume 33, July
2013, Pages 421-427.

“The Effect of Parental Labor Supply on Child Schooling: Evidence from Trade
Liberalization in India”, (with Beyza Ural Marchand and Ray Rees), Rev. Econ.
Household, Vol. 11, Issue 2, June, 2013, 151-173.

“Metrics Capturing the Degree to Which Individual Economies Are Globalized” (with
John Whalley and Shunming Zhang), Applied Economics, Vol. 45, No. 36, 2013,
5046-5061.

“Globalization, Gender and Growth” (with Ray Rees), Review of Income and Wealth,
Series 58, Number 1, March, 2012, 107-117.

“Optimal Education Policy and Comparative Advantage” (with Spiros Bougeas and
Richard Kneller), Pacific Economic Review, Volume 16, Issue 5, December,
2011, 538-552.

- “Distance Measures between Free Trade and Autarky for the World Economy” (with John Whalley and Shunming Zhang), Economic Modelling, Volume 28, Issue 4, July 2011, Pages 2000-2012.
- “Free Trade: What are the Terms-of-Trade Effects?” (with Carsten Kowalczyk), Economic Theory, Volume 41, Number 1, October , 2009, 147-161.
- “Preference Bias and Outsourcing to Market: A Steady-State Analysis,” (with Ping Wang) Review of International Economics, 17(2), 338–356, 2009.
- “Outsourcing of Innovation” (with Edwin Lai and Ping Wang), Economic Theory, (2009) 38:485-515.
- “Storable Votes and Minorities” (with Alessandra Casella and Tom Palfrey), Quarterly Journal of Political Science, 2008, 3, 1-36.
- “Is Partial Tax Harmonization Desirable?” (with Paola Conconi and Carlo Perroni), Journal of Public Economics, 92 (2008), 254-267.
- “Trade, and the Distribution of Human Capital” (with Spiros Bougheas), Journal of International Economics, 73 (2007), 421-433.
- “Trade, Wage Gaps and Specific Human Capital Accumulation” (with Ngo Van Long and Antoine Soubeyran), Review of International Economics, February, 2007, 15(1), pp 75-92.
- “Production, Trade, Prices, Exchange Rates, and Equilibration in Large Experimental Economies ” (with Charles Noussair and Charles Plott), European Economic Review, January, 2007, 51, pp 49-76.
- “Transport Costs and North-South Trade,” (with Didier Laussel), Asia-Pacific Journal of Accounting and Economics, (13), December, 2006, pp 111-122.
- “How Reasonable are Assumptions Used in Theoretical Models: Computational Evidence on the Likelihood of Trade Pattern Changes,” (with Lisandro Abrego and John Whalley,) Canadian Journal of Economics, August, 2006, 39(3), pp 781-789.
- “How Often are Propositions on the Effects of Regional Trade Agreements Theoretical Curiosa?” (with Lisandro Abrego and John Whalley), Journal of International Economics, Vol. 68, No. 1, January, 2006, pp 59-78.
- “The Sources of Protectionist Drift in Representative Democracies” (with Didier Laussel), European Economic Review, Vol 49/7, October, 2005, pp 1855-1876.

- “Fragmentation and Services” (with Ngo Van Long and Antoine Soubeyran), The North American Journal of Economics and Finance, Vol. 16, issue 1, March, 2005, pp. 137-152.
- “Computation and Customs Unions”, (with Lisandro Abrego and John Whalley), CES-ifo Economic Studies, Vol. 51, No. 1/2005, pp.117-132.
- “A Strategic and Welfare Theoretic Theory of Free Trade Areas” (with Eric Bond and Costas Syropoulos), Journal of International Economics, October, 2004, Volume 64, Issue 1, pp. 1-27.
- "Small Countries and Regional Trade Agreements: The Innocent Bystander Problem" (with Ayhan Kose), The Pacific Economic Review, June 2002, vol. 7, no. 2, pp. 279-304.
- "Trade Shocks and Macroeconomic Fluctuations in Africa" (with Ayhan Kose), Journal of Development Economics, Vol. 65 (2001), 55-80.
- “Understanding the Welfare Implications of Preferential Trade Agreements” (with Ayhan Kose), Review of International Economics, November, 2000, Vol. 8, No. 4, 619-633.
- "Can Bilateral Trade Agreements Help Induce Free Trade?" Canadian Journal of Economics, Volume 32, No. 3, May, 1999, 751-766.
- “External Shocks and Economic Dynamics: The Case of African Countries” (with Ayhan Kose), Journal of African Finance and Economic Development, Volume 3, Number 1, Fall, 1998, 1-42.
- "The Principles of Exchange Rate Determination in an International Finance Experiment" (with Charles Noussair and Charles Plott), Journal of Political Economy, Volume 105, Number 4, August, 1997, 822-861. Reprinted in *Information, Finance, and General Equilibrium*, Collected Papers on the Experimental Foundations of Economics and Political Science, Economists of the Twentieth Century series, D. Colander and M. Blaug eds. Edward Elgar Publishers, Cheltenham, UK, Vol. 3, 2001. pages 405-447.
- "Political Reform and Trade Policy" (with John D. Wilson), Journal of International Economics, Volume 42, Nos. 1/2, February, 1997, 67-90.
- "The Engine of Growth or its Handmaiden? A Time Series Assessment of Export-Led Growth" (with Peter Summers and Charles Whiteman), Empirical Economics, (1996) 21: 77-110.
- "An Experimental Investigation of the Patterns of International Trade" (with Charles Noussair and Charles Plott), The American Economic Review, June, 1995, 462-

491. Reprinted in *Information, Finance, and General Equilibrium*, Collected Papers on the Experimental Foundations of Economics and Political Science, Economists of the Twentieth Century series, D. Colander and M. Blaug eds. Edward Elgar Publishers, Cheltenham, UK, Vol 3. 2001, pages 375-404.

"Seniority in Legislatures" (with Richard D. McKelvey), American Political Science Review, December, 1992.

"Dynamic Tariffs with Asymmetric Information", Journal of International Economics, Vol. 30, No. 3/4, May, 1991, pp. 267-283.

"Voter Preferences for Trade Policy Instruments" (with Wolfgang Mayer), Economics and Politics, Vol. 2, No. 3, November, 1990, pp 259-273.

"Optimal Tariff Equilibria with Customs Unions" (with John Kennan), Canadian Journal of Economics, Vol. XXIII, No. 1, February, 1990, pp 70-83, reprinted in Economic Integration and International Trade, Carsten Kowalczyk, editor, Edward Elgar Publishing, 2000.

"Tariff Formation in a Mutidimensional Voting Model" (with Wolfgang Mayer), Economics and Politics, Vol.1, No. 1, Spring, 1989, pp 61-79.

"Uncertainty and the Choice of Trade Policy in Oligopolistic Industries" (with Russell Cooper), Review of Economic Studies, Vol. 56, No. 1, January, 1989, pp. 129-140.

"Do Big Countries Win Tariff Wars?" (with John Kennan), International Economic Review, Vol. 29, No. 1, February, 1988, pp. 81-85.

"Endogenous Choice of Trade Policy Instruments", (with Wolfgang Mayer), Journal of International Economics Vol. 23, No 3/4, November, 1987, pp. 377-381.

"Tariffs and Collection Costs" (with Joel Slemrod), Weltwirtschaftliches Archiv, Vol. 123, No. 3, 1987, pp. 545-549.

"Customs Unions and the Core", Journal of International Economics, Vol. 19, No. 3/4, November, 1985, pp. 355-366.

"Comparing Draws for Single Elimination Tournaments," (with Jeff Horen), Operations Research, Volume 33, Number 2, March-April 1985, pp. 249-262.

"The Effectiveness of a Devaluation with Money as a Producers Good," (with S.Alexander), Weltwirtschaftliches Archiv, Vol. 118, No. 4, 1982, pp. 611-621.

"Tariff Retaliation from a Strategic Viewpoint," Southern Economic Journal, Vol. 48, No. 3, January, 1982, pp. 583-593.

"A Theory of Customs Unions: The Three Country-Two Good Case,"
Weltwirtschaftliches Archiv, Vol. 115, No. 4, 1979, pp. 701-715.

"A 3 x 3 Model of Customs Unions," Journal of International Economics, Vol. 9, No. 3,
August 1979, pp. 341-354, reprinted in Economic Integration and International
Trade, Carsten Kowalczyk, editor, Edward Elgar Publishing, 2000.

Publications: Non-Refereed Articles, Book Editing and Book Chapters

"Trade Agreements," (with Carsten Kowalczyk) in Palgrave Handbook of International
Trade, D. Bernhofen, R. Falvey, D. Greenaway, and U. Kreickemeier editors,
Pgrave Macmillan, UK, 2011.

Economic Theory, Volume 41, Number 1, October , 2009, guest editor (with Daniel
Bernhofen) special issue on "New Directions in International Trade Theory."
Introduction, pp1-3.

"Entrepreneurship, Organization Capital and the Evolution of the Firm" (with Atsushi
Oshima and B. Ravikumar), in International Trade and Economic Dynamics Essays
in Memory of Koji Shimomura, Takashi Kamihigashi and Laixun Zhao, editors,
.Springer, 2009, 499-511.

"Pareto-Improving Trading Clubs without Income Transfers" (with Kazumichi Iwasa and
Koji Shimomura), in Frontiers of Economics and Globalization Volume 5,
Globalization and Emerging Issues in Trade Theory and Policy, Binh Tran-Nam , Ngo Van
Long, and Makoto Tawada, editors, Emerald Press, 2008, 139-162.

"Fixed Transport Costs and International Trade," (with Didier Laussel, in Frontiers of
Economics and Globalization Volume 4, Contemporary and Emerging Issues in
Trade Theory and Policy, edited by Sugata Marjit & Eden Yu, Emerald Press,
2008, 91-107.

The North American Journal of Economics and Finance, Guest Editor of Special Issue: Fragmentation and Services in the Modern Economy, March, 2005.

Book review: The Economics of the World Trading System by Kyle Bagwell and Robert Staiger, Journal of Economic Literature, Vol. XLII, 517-518, June, 2004.

"Oligopoly and Customs Unions" in Trade, Theory and Econometrics: Essays in Honour of John S. Chipman (edited by James R. Melvin, James C. Moore and Raymond Riezman), Routledge Studies in the Modern World Economy 15, 1999, 134-148.

Trade, Theory and Econometrics: Essays in Honour of John S. Chipman (co-edited with James C. Moore and James R. Melvin), Routledge Studies in the Modern World Economy 15, 1999.

"The Engines of Growth in the APEC Economies, 1950-1990," (with Peter Summers and Charles Whiteman) in Proceedings of the 1995 Econometrics Conference at Monash edited by Catherine Forbes, Paul Kofman and Tim Frey, 121-142.

"Politics and Trade Policy" (with John D. Wilson) in Modern Political Economy edited by Jeffrey Banks and Eric Hanushek, Cambridge University Press, 1995, 108-144.

"Una Investigacion Experimental Sobre la Estructura del Comercio Internacional" with Charles Noussair and Charles Plott, *Cuadernos Economicos de Informacion Comercial Espanola*, vol. 54, no. 2, 1993, pages 51-100.

"The Case for Convergence" (with Robert Tamura and Charles Whiteman), Proceedings of the American Statistical Association, Business and Economic Statistics Section, 1993, 59-67.

"Dynamic Tariff Games with Imperfect Observability," (with Andreas Blume) in Problems of Coordination in Economic Activity, edited by James Friedman, Kluwer, 1993, 185-205.

"Initial Versus Continuing Proposal Power in Legislative Seniority Systems" (with Richard D. McKelvey) in Political Economy: Institutions, Competition, and Representation, edited by William Barnett, Norman Schofield, and Mel Hinich, Cambridge University Press, 1993.

Economic Theory and International Trade: Essays in Memoriam J. Trout Rader (co-edited with Wilhelm Neufeind), Springer-Verlag, Berlin, 1992.

"Comment on Levinsohn's 'Empirics of Taxes on Differentiated Products: The Case of Tariffs in the U.S. Automobile Industry'" in Robert E. Baldwin, ed., Trade Policy Issues and Empirical Analysis, University of Chicago Press, Chicago, IL, 1988,

pp. 40-41.

"Analysis of Embargoes and Supply Shocks in a Market with a Dominant Seller," (with S. Rao Aiyagari) in Energy, Foresight, and Strategy, Thomas J. Sargent, editor, Resources for the Future, Washington, DC., 1985, pp. 14-40.

"Customs Unions and the Terms of Trade," Journal of Economics, Vol. IV, 1978, pp. 25-28.

Joint author of "A Training System for Graduate Student Instructors of Introductory Economics," University of Minnesota Press, 1975.

"A Note on the Heckscher-Ohlin Theorem," Tijdschrift voor Economie, Vol. XIX, No. 3, 1974, pp. 339-343.

Books:

[International Trade Agreements and Political Economy, World Scientific, Singapore, 2013](#)

Trade, Theory and Econometrics: Essays in honor of John S. Chipman, (co-edited with James R. Melvin and James C. Moore), Routledge, London, 1999.

Economic Theory and International Trade: Essays in Memoriam J. Trout Rader (co-edited with Wilhelm Neufeind), Springer-Verlag, Berlin, 1992.

Completed Papers and Work in Progress:

“CATs and DOGs” (with Carsten Eckel)

“Multi-unit firms and their scope and location decision” (with Peter Egger and Benedikt Rydzek)

“Trade in a Surplus Labor Economy” (with Eric Bond and Ping Wang)

“Market Entry Costs, Underemployment and International Trade” (with Spiros Bougheas)

“Intermediate Goods Trade, Technology Choice and Productivity” (with Shin-Kun Peng and Ping Wang)

Grants/ Awards:

Obermann Scholar, 1998, 2005

DOE Grant #P153A60022, 1996-1998.

NSF Grant #SES 90-23056, 1991-1993.

Old Gold Summer Grants, 1976, 1977, 1979, 1981.

College of Business Summer Grants, 1986, 1988, 1991, 1993, 1994, 1996, 1997.

Raised funds from Bandag Inc. for Midwest International Economics Group, 1985-present.

External Research Activities:

Visiting Scholar, Academia Sinica, Taipei, Taiwan, December, 2016.

Midwest International Economics Group, December, 2016, Purdue University, West Lafayette, IN, conference organizer.

European Trade Study Group conference, Helsinki, FI, gave lecture. September, 2016.

Midwest International Economics Group, April, 2016, University of Rochester, Rochester, NY, conference organizer.

Midwest International Economics Group, October, 2015, Penn State University, University Park, PA, conference organizer.

Visiting Scholar, Academia Sinica, Taipei, Taiwan, September-October, 2015

GEP Workshop in honor of David Greenaway, Nottingham, UK, June, 2015, presented a paper.

Midwest International Economics Group, April, 2015, Ohio State University, Columbus, OH, conference organizer.

Visiting Scholar, Hitotsubashi University, Tokyo, Japan, March, 2015.

Kobe International Conference on "Fragmentation, Time Zones, and their Dynamic Consequences," Kobe, Japan, November, 2014, presented a paper.

Midwest International Economics Group, October, 2014, University of Kansas, Lawrence, KS, conference organizer.

European Trade Study Group conference, Munich, Germany, gave lecture. September, 2014.

Visiting Scholar, Academia Sinica, Taipei, Taiwan, June-July, 2014.

Asian Meeting of the Econometric Society, Taipei, Taiwan, Member of the program committee and session organizer, presented a paper, June 2014.

Midwest International Economics Group, May, 2014, Indiana University-Purdue University, Indianapolis, Indianapolis, IN, conference organizer.

CESifo meeting of the Global Economy Group, May, 2014, Munich, Germany, presented a paper.

Queen's University, Kingston, Ontario, gave invited lecture, April, 2014.

GEP Workshop, Nottingham, UK, presented paper, March, 2014.

Southern Methodist University, Lecture, October, 2013.

Midwest International Economics Group, October, 2013, University of Michigan, Ann Arbor, MI, conference organizer.

European Trade Study Group conference, Birmingham, UK, gave lecture. September, 2013.

Visiting Scholar, Academia Sinica, Taipei, Taiwan, June, 2013.

ERWIT meeting, Rotterdam, Holland, invited speaker, June, 2013.

CESifo meeting of the Global Economy Group, May, 2013, Munich, Germany, presented a paper.

Midwest International Economics Group, April, 2013, Michigan State University, East Lansing, MI, conference organizer.

University of West Virginia, Lecture, April, 2013

Seoul National University, Visiting Scholar, seminar speaker, Guest lecturer, March, 2013

Trade Workshop on Variable Markups at Florida International University (FIU), invited speaker, February 22-23, 2013

Midwest International Economics Group, October, 2012, Washington University, St. Louis, MO, conference organizer.

UC-Riverside, Riverside, CA, Distinguished Speaker, October, 2012.

12th Missouri Economics Conference, Columbia, MO, plenary speaker, October, 2012.

National Taiwan University, Taipei, Taiwan, presented a paper, September, 2012.

Visiting Scholar, Academia Sinica, Taipei, Taiwan, June, 2012.

CESifo meeting of the Global Economy Group, May, 2012, Munich, Germany, presented a paper.

Midwest International Economics Group, May, 2012, Indiana University, Bloomington, IN, conference organizer.

GEP Workshop, Nottingham, UK, presented paper, May1, 2012.

Conference on Global Firms, Global Finance and Global Inequalities, Loughborough, UK, presented paper, April, 2012.

Danish International Economics Workshop, Aarhus, Denmark, keynote speaker, April, 2012.

Australasian Trade Workshop, Sydney, Australia, March, 2012, presented paper.

University of Tennessee, Knoxville, TN, gave invited lecture, February, 2012.

University of Southern California, Los Angeles, CA, gave invited lecture, January, 2012

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Professional Activities:

Director and Founder of the Midwest International Economics Group, 1982-.

Associate Editor for the Review of International Economics, 2013-

Associate Editor for the Economics Bulletin, 2000-

Member of Advisory Board, North American Economics and Finance Association, 2003-2012.

Co-Editor, The North American Journal of Economics and Finance, 2002-2009.

Associate Editor for the Journal of International Economics,1998-2002.

Associate Editor for the Journal of International and Comparative Economics,1993-1996.

Referee for: Econometrica, American Economic Review, Journal of Political Economy, Quarterly Journal of Economics, Journal of International Economics, Canadian Journal of Economics, Oxford Economic Papers, Review of Economic Studies, Scandinavian Journal of Economics, Southern Economic Journal, National Science Foundation, Social Science and Humanities Research Council of Canada, International Economic Review, European Economic Review, Zeitschrift fur Nationalokonomie, Economics and Politics, The Economic Journal, Economic Theory, American Journal of Political Science, American Political Science Review, Economica, Scottish Journal of Political Economy, Journal of International and Comparative Economics, The World Economy, Journal of Economic Behavior and Organization, Journal of Law, Economics, and Organization.

Member of Appointments Committee, Department of Economics, University of Cyprus, June, 1999.

Member: Econometric Society, American Economic Association.

University Service:

Obermann Center Advisory Committee Chair, 2000-2001, Obermann Center Advisory Committee, 1998- 2001, Mentor for the Pappajohn Entrepreneurial Center, Tippie College of Business, 1999- present, Department Advisory Committee, 2000-2001, Department Graduate Committee, 2000-2001, Chair recruiting committee, 1998-99. Dean Search Committee, 1993-94, President Elected Faculty Council, 1993-94, Study Abroad Scholarship Committee, 1993-1196, Graduate Director, 1984-1988, Murray committee, recruiting committee, advisory committee, MBA committee, PhD committee, committee for International Education, Chairman, International Travel Grant sub-committee, Committee on adjuncts and visitors, Committee on Private Competition, Chair of College Promotion and Tenure Committee, 1992-1993.