# CLINIQUE

Beauty and Cosmetics Sustainability Research Table of Contents:

The brands have been broken into three categories:

1. Skincare

2. Prestige/Luxury

3. Overall Industry Sustainability Leader

#### 1. The Skincare Category

MAYBELLINNE



bareMinerals

<sup>\*</sup>Listed in order of our sustainability rankings

## MAYBELLLINE

#### "Conscious Together" Sustainability Program

- Relatively new program introduced in January 2022
- Established four goals it aims to achieve by 2030
  - 1. Conscious Packaging
  - 2. Conscious Production
  - 3. Conscious Formulas
  - 4. Conscious Disposal





#### Maybelline X The Recycling Partnership

Maybelline began a partnership with The Recycling Partnership and the launch of their Small-Town Access Fund in 2022. This fund will provide access to recycling for communities across the country with populations less than 50,000.

**2022 Goal --** To impact over 45 thousand households by significantly reducing contamination and capturing more than 3,200 TONS of quality recyclables.

Source: <u>Maybelline Conscious Together</u>



#### Maybelline Green Edition Makeup Line

• "Green Edition is a product line with a holistic perspective on consumer choices. Maybelline understands that consumers are looking for high-performing products that are designed with all the world's inhabitants in mind, but most importantly: you. That's why Green Edition is built on four pillars."



Minimum of 70% natural origin ingredients







Don't contain certain ingredients some consumers seek to avoid

#### **Maybelline Green Edition Makeup Line**

• Much more sustainable packaging using up to 95% recycled materials







#### Maybelline Green Edition Makeup Line Cradle to Cradle Certified

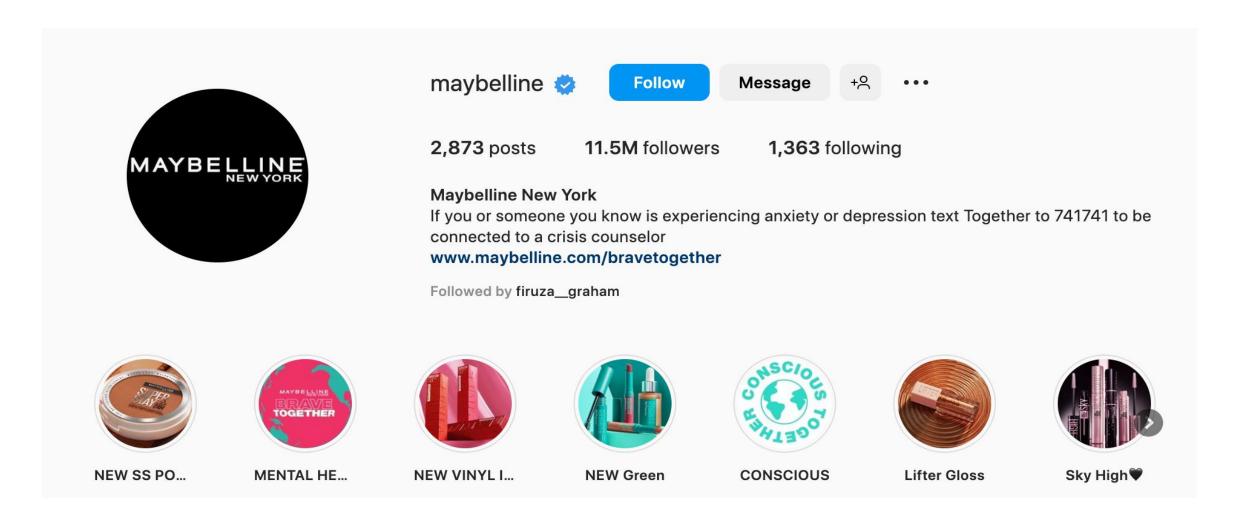


- Green Edition is the first makeup brand to be <u>Cradle to Cradle</u> certified
- This certification is a globally recognized and trusted, science-based measure of product sustainability
- Products are assessed across social and environmental performance in five categories including all aspects of product design and manufacturing
  - Material health, product circularity, clean air and climate protection, water and soil stewardship, and social fairness.

#### **Sustainability on Social Media**

They have few to no social media posts on sustainability

On Instagram account they have a "Conscious Together" and "New Green" story, however, they haven't added to it since the launch of the program





#### **MAC Cares – Conscious Beauty, Clear Benefits**

- MAC Cares is a series of commitments to show that MAC's purpose "goes beyond the products we develop to the communities we serve and the planet we live in."
- One of those commitments is *Conscious Beauty, Clear Benefits* 
  - "Protecting our planet and you"
  - MAC attempts to be more transparent in which ingredients are used
  - Continuously upgrading formulation standards
  - Back-to-Mac is one of the programs involved in this commitment

#### "Back-To-MAC" Sustainability Program

- Recycling program launched over 30 years ago
- Created because most makeup packaging isn't accepted at local recycling service
- "Through our BACK 2 MAC take back program, MAC is working to reduce the environmental impact of our packaging by helping to reduce the amount of plastic sent to landfill"
- If you bring in 6 empty containers, you get a free product! (discontinuing March 2023 but sounds like a new program is coming)
- 490,000 pounds of containers were processed in 2020 in North America



Return your clean, empty products to a participating M·A·C counter\* in-store [or ONLINE]



O2

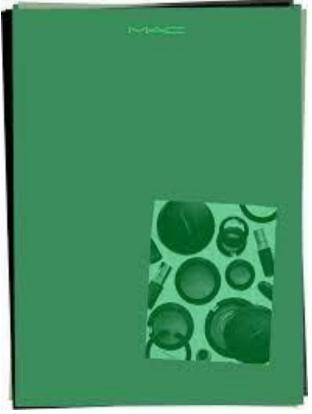
If they can be recycled, they'll be shredded, washed, re-pelletized and recycled into the production of new materials – or, in some places, they'll become a new M·A·C product!\*\*



The packaging that cannot be recycled will be converted into energy.

Former MAC employee breaks down the end of the free product incentive and speculates what's next (<u>TikTok</u>)







### MAC getting acknowledged for its efforts by Sustainable Packaging Coalition

Olga Kachook, senior manager of the Sustainable Packaging Coalition, recently praised MAC's efforts in tackling cosmetic plastic waste. Kachook told Beauty Packaging that the

Back-To-MAC program is "a great example" of a company leaning into the challenges and working to build meaningful solutions.

"We applaud MAC Cosmetics for their continued dedication to the Back-To-MAC program," she said. "And we hope it helps create a place for cosmetics packaging in the circular economy."

Source: The Cool Down

#### **Sustainability on Social Media**

They have few to no social media posts on sustainability

Posted on Instagram advertising their new skincare line "Hyper Real" that promotes safe and clean products







## bareMinerals

#### Look Good, Feel Good, and Do Good for the Planet

- bareMineral's purpose is to help its consumers look good, feel good, and to do good for the Planet
- To be more efficient and sustainable, bareMinerals has focused on four main areas

#### Packaging

 Minimize use of plastic and virgin materials, use FSC certified paper, and introduced makeup bags from recycled plastic bottles

#### Store Design

Integrated repurposed materials into product displays

#### Recycling

Give Back, Get Back Recycling Program (next slide)

#### Shipping

Introduced smaller boxes in better materials to reduce shipping material

#### Give Back, Get Back Recycling Program

#### **How the Program Works**

- Bring in full-size empty makeup and skincare containers (any brand) to a bareMinerals boutique
- For each item recycled, you'll earn 5 points toward the bareMinerals loyalty program
- Recently began offering online recycling
  - Add a free mail-in recycling kit to your next order, place your empty products inside (bareMinerals only), and use the pre-paid USPS label to return for recycling.
  - Earn 20 points for the recycling kit

#### **Program Success**

- Prevented 63,899 pounds of plastic material waste kept from landfills in the U.S. as of January 2022
  - That number was 44,957 pounds in Aug 2020

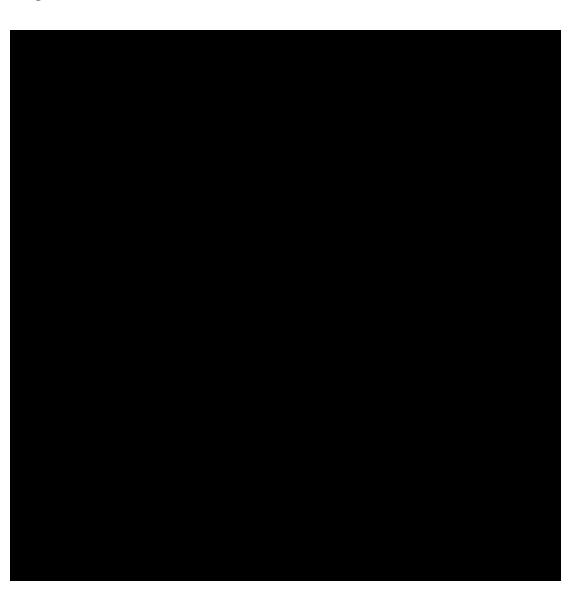






#### **Sustainable Holiday Collections**

- Each holiday season bareMinerals creates a holiday collection with its sustainable products and packaging
- Their efforts include
  - Using less plastic
  - Pre-wrapped gifts using recyclable, FSC-certified paper
  - Makeup bags made from plastic bottles, lipstick tubes crafted with recycled aluminum and recycled plastic brush handles, jar caps and more.
  - Plant-based trays
  - Clean, vegan products



#### **Clean Without Compromise**















sunscreen-free



triclosan-free





glycol-free



mineral oil-free



coal tar-free



Every bareMinerals formula contains only what's needed, and nothing else. The majority of our products are vegan, including all of our skincare, and many are free of gluten, synthetic fragrance and more. Did you know, our best-selling ORIGINAL Loose Mineral Foundation contains only 5 natural mineral ingredients?

#### **Clean Without Compromise**



SLOW PRIMER		***	<u>3.0 (2)</u>
ze: loz / 30ml		^^^	<u>5.0 (2)</u>
Qty: - V	TIFY ME W	/HEN I	N STOCK
Sorry, we ran out o	f this product.		
Sorry, we ran out or	f this product.		
Sorry, we ran out of	f this product.		_
	f this product.		_
DETAILS	en-free, Formaldeh	•	_

Created a "Free of:" section in each products details to highlight the natural, clean formulations

#### **Sustainability on Social Media**

They have few to no social media posts on sustainability

However, it does have "#CleanBeauty brand" and "Skin-loving naturals" in its bio



#### 2. The Prestige/Luxury Category







SINCE 1851

#### **Main Mission and Values**

## Three main goals...

- 1. Sustainability
- 2. Responsibility
- 3. Transparency

### **Mission Statement**

"making for better citizens, better firms, and better communities."

#### **Future Made Better Mission**

**"Future Made Better** is our journey toward reducing our environmental impact and improving the communities we serve'



Formulas Made Better

- ✓ Water waste reduction
- ✓ Sustainable farming for raw ingredients



Packaging Made Better

- More than 80% of packages are made with post-consumer recycled materials
- 73% of products do NOT use secondary packaging



Manufacturing Made Better

100% renewable electricity

#### **Future Made Better**

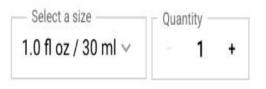
For many of its products sold online, Kiehl's includes a section in the product description about how that product is meeting the three goals of sustainability



Midnight Recovery Concentrate Moisturizing Face Oil

A moisturizing face oil formulated with botanicals and oils to visibly replenish and ...

\$56.00 (\$1.87 / ml)



\$56.00 — ADD TO BAG



Packaged in FSC-Certified paper carton



Formulas Made Better

Made with 100% Renewable Ingredients



Manufacturing Made Better

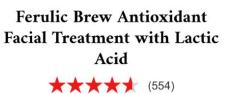
Made with 100% Renewable Energy Sources

#### **Future Made Better on Website**

 Select products are marked with this stamp on its website. It's unclear what the requirements are to receive this Future Made Better stamp











Clearly Corrective Dark Spot Corrector





Epidermal Re-Texturizing Micro-Dermabrasion



#### Made Better John Legend Partnership

 Partnered with John Legend in 2019 to promote their sustainability efforts and launch a limited-edition facemask with portion of proceeds going to environmental charities (<u>facemask</u>)

(Video on following slide)

Kiehl's uses promotion techniques like celebrity endorsements to promote a passion for a better world

#### **Kiehl's Family Rewards Program**

- Earn points by recycling products at local Kiehl's locations
- 100 points = \$10 voucher



Recycle

Earn 10 points per Kiehl's empty when you recycle at your local store.





#### Sustainability on Social Media

Has a "Made Better" story, however it hasn't been used in 66 weeks (images below)

Only occasional posts on sustainability











When posting on sustainability, Keihl's tends to focus about their refillable pouches



# Video post highlighting Future Made Better Program



## MADE BETTER

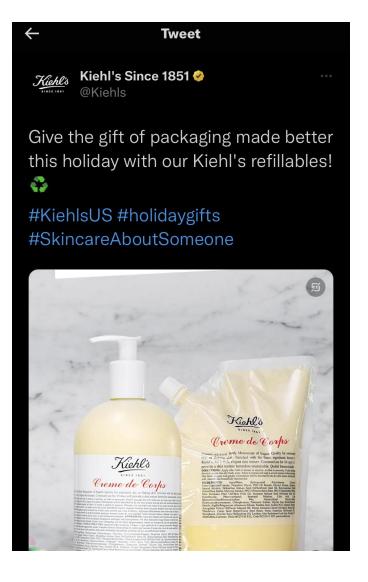
#### **Sustainability on Social Media**

Similar content on Twitter.

Encouraging consumers to bring in empties to recycle and earn points







#### Partnerships through Kiehl's Gives Program





#### **Earth Day Network**



- Kiehl's has offered support for 8 years now
- Helping spread awareness of food poverty --> 8 million meals
- They realize food insecurity is a problem

- Started supporting the Earth Day Network in 2019
- Kiehl's joins over 75,000 partners
- Goal of partnership is to build the worldwide environment
  - Support city wide cleanup
  - Tree and Nature Restoration

#### **Sustainability Shortcomings for Kiehl's**

- 1. Don't have specific initiatives to offset carbon footprint
- 2. NOT cruelty-free
- 3. NOT vegan



#### Chanel and Kiehl's Share Similar Plans

 Chanel's sustainability program is the most similar to Kiehl's and the most established compared to Bobbi Brown and Tula. Chanel and Kiehl are similar in terms of sustainability and taking action. Chanel has plans to continue to grow to be even more sustainable by 2025 and 2030.

 While Chanel may be behind the ball, they seem to be trying to make up for it with big goals and transparency

#### **Chanel Mission 1.5°**



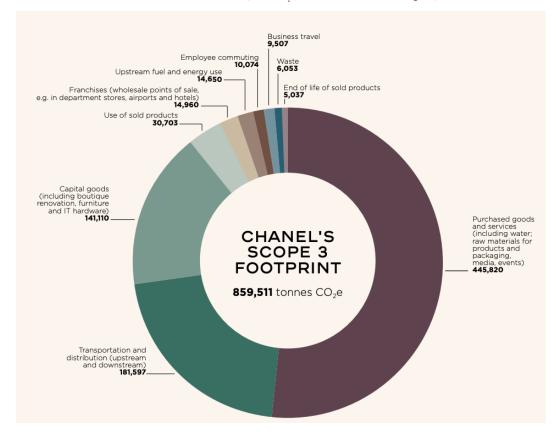
- Climate action plan to 2030, launched in 2020
- "Focused on transforming the business in line with the ambitions of the Paris Agreement on climate change to limit the average global mean temperature increase to 1.5 degrees Celsius above pre-industrial levels"
- Also, in line with Glasgow Climate Pact of 2021
- The entire Chanel brand in all industries is a part of this mission
- A few main science-based targets
  - Decrease Chanel carbon footprint by 50% by 2030
  - Decrease emissions from Chanel value chain by 40% per unit sold by 2030
  - Aim to shift 100% renewable electricity into operations by 2025 (joining RE100 global initiative)

#### **Chanel Mission 1.5°**



- The plan goes on to provide a detailed description of Chanel's carbon footprint and how it plans to decrease it
- Also shows progress, gives a case study, and outlines other ways Chanel is working to be more sustainable

#### CHANEL'S SCOPE 3 FOOTPRINT (tonnes CO,e, based on the GHG Protocol categories)

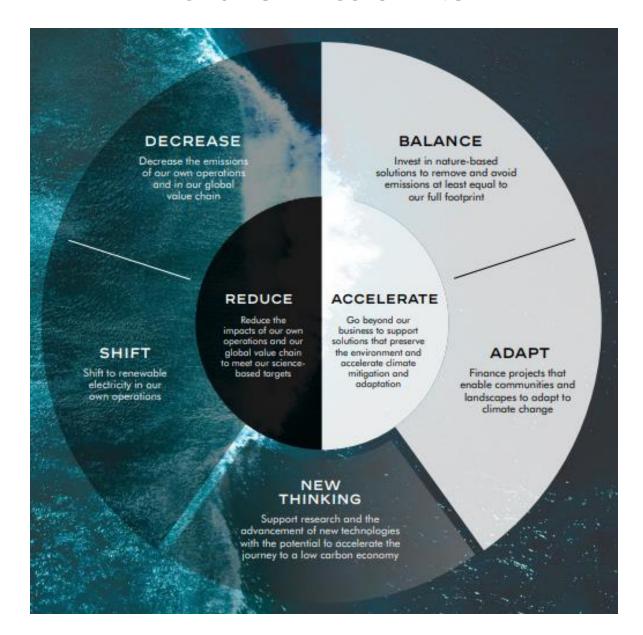


#### **Chanel Mission 1.5° -- Supporting Initiatives**

- Believe their ability to create change is stronger when working together with partners.
- Also, Chanel wants to play a role in reducing carbon in the atmosphere beyond its internal operations. Support initiatives such as Livelihoods Carbon Fund and Landscape Resilience Fund



#### **Chanel Mission 1.5**



#### **N°1 DE CHANEL**

- Chanel's first eco-responsible skincare, fragrance, and make-up line
- Uses formulas that contain up to 97% natural origin ingredients and up to 76% camellia derivatives
- Eco-designed packaging
  - Glass jar bottles weight reduced by 30% on average
  - These jars are refillable
  - Relied on global stock warehouses closer to production facilities to limit transportation
  - Lids are 90% biobased materials

#### **N°1 DE CHANEL**



















#### NEXT-GENERATION BEAUTY WITH AN ECO-RESPONSIBLE APPROACH



#### **Chanel Social Media Sustainability**

- Pretty weak sustainability on social media
- Have an Instagram story on N°1 De Chanel, eco-responsible product line, yet don't post on it often
- They also have a handful of posts on N°1 De Chanel, yet very rarely mention how its sustainable/eco-responsible

#### **Greenwashing or Legit?**

- There are some conflicting views:
  - The <u>Impakter</u> Index gave Chanel a sustainability rating C (mediocre)
  - good on you gave Chanel an overall sustainability rating of "Not Good Enough"
  - <u>LiveKindly</u> accused Chanel's new Eco Beauty Line as "Glam Greenwashing"
- It's important to note that many of these articles were discussing Chanel as a whole which includes its clothing and accessories products
  - Many issues noted were more directly involved with clothing industry
- The main issue consistently noted was a lack of supply chain transparency and non-eco-friendly materials used for many products

#### **Greenwashing or Legit?**

- However, each article that had a negative perspective on Chanel's sustainability practices also discussed how Chanel has made significant strides in the last few years with its 1.5° Mission and progress report
- In fact, about 80% of the Impakter article/rating discussed all the great steps Chanel has taken to reduce its carbon footprint and emissions
- While LiveKindly brought up good arguments about how such a large, lucrative company like Chanel can do much better, the article still admitted that the N°1 De Chanel line was a step in the right direction
- Ultimately, there is plenty of criticism for Chanel's lack of sustainability efforts in the past. Yet, there seems to be an equal amount of optimism for the steps forward that it's taken in recent years. Still a long way to go.
- Chanel appears serious about achieving its new sustainability mission and it shows in its report and new eco-responsible product line. Additionally, Chanel hired successful global chief sustainability office Kate Wylie.

3. The Sustainability Leader Category

#### Ilia's Mission

- Protect and Revive your skin and the planet
- All about clean beauty
  - Focused on ingredients/formulations that are safe for the skin and the planet
- Another big focus is on recycling efforts/sustainable packaging focus
  - Hard to find an article that doesn't mention Ilia's recycling/packaging efforts
  - Most products come in minimal packaging, paper-based, and easily recycled (Forbes)
  - Its partnership with PACT Collective helps with hard-to-recycle products

#### **Sustainability Efforts**

Partnership with PACT Collective focused on ending packaging waste

#### More Sustainable Packaging

- Recycled aluminum, glass components, minimal packaging and responsibly sourced paper
- Partnership with 1% for the Planet and One Tree Planted
  - Committed 1% of specific product sales to environmental causes
  - Aims to plant 1 million trees by the end of 2023

#### Leaping Bunny Certified

- No new animal tests used in the development of products
- **USDA-Organic** Certified Ingredients

#### **PACT Collective**

- Partnered with <u>PACT Collective</u> to recycle makeup "empties"
  - Pact Collective is a non-profit looking to end packaging waste in the beauty and wellness industries
  - Ilia has provided 30% of all PACT collected material Leading contributor
- Want to help consumers recycle the hard-to-recycle packages
- Ilia encourages U.S. customers to mail in up to 10 empty beauty products per month (any brand!) and Pact Collective ensures that they are broken down properly to avoid landfills

#### Let's Recycle Your Empties



STEP ONE

Fill out the form below to request a prepaid shipping label.



STEP TWO

Clean out up to 10 empties and place them in a box or envelope.



STEP THREE

Print the label, attach it to your package, and drop it in the mail.

#### 1% For The Planet and One Tree Planted

- "Committing 1% of sales from bestselling Super Serum Skin Tint SPF 40 to environmental causes starting with reforestation"
- Goal is to plant over 1 million trees by 2023
  - Planting the trees in the Amazon rainforest which plays a crucial role in climate regulation





#### Credibility as a Sustainable Brand

#### **Forbes**

- Article on Ilia's "Upcycled Ingredients"
  - "Avocado Extract is a zero-waste byproduct of the avocado oil industry"
    - Make sure all parts of the avocado are used
  - Sea fennel extract is also sustainability harvested
  - Source



- CNN listed Ilia as in its list of "clean and green beauty brands to shop"
- Article explained difference between "clean" and "green" and why Ilia satisfies both
  - Source

#### Credibility as a Sustainable Brand

#### **Forbes**

- "Ilia Furthers Its 'Clean' Beauty Journey with Multi-Use Products"
- Work to make product formulations transparent and clean
  - "The most recent Multi-Use products are free of fragrances, synthetic dyes, vegan, cruelty-free, and formulated without gluten" to try to be clean for your skin and the environment
  - Source

## the good trade

- Ranked as the Best Overall Organic Makeup Brands for Clean Cosmetics in 2023
  - "dedicated to sustainability and ethics every step of the way"
  - Said to have "Natural & USDA-Certified organic ingredients
  - Source

#### Credibility as a Sustainable Brand

Other Sustainability Publications with Articles Featuring Ilia



5 Inclusive Makeup Brands with Sustainable Products for All Skin Tones



Can you shop at ILIA Beauty sustainably?

### laguna beach living

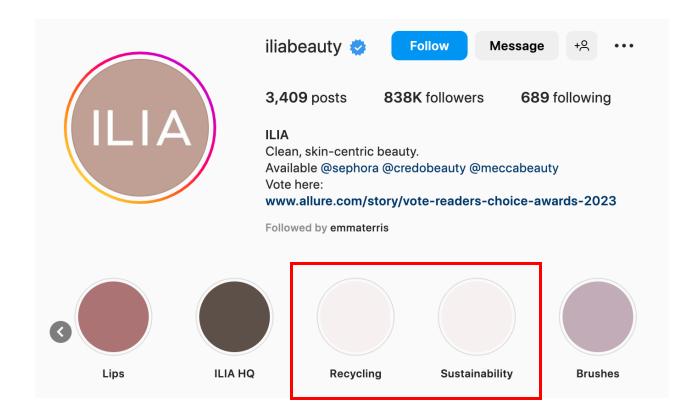
GOING SUSTAINABLE AND LOOKING GOOD WITH ILIA BEAUTY

#### **Better Goods**

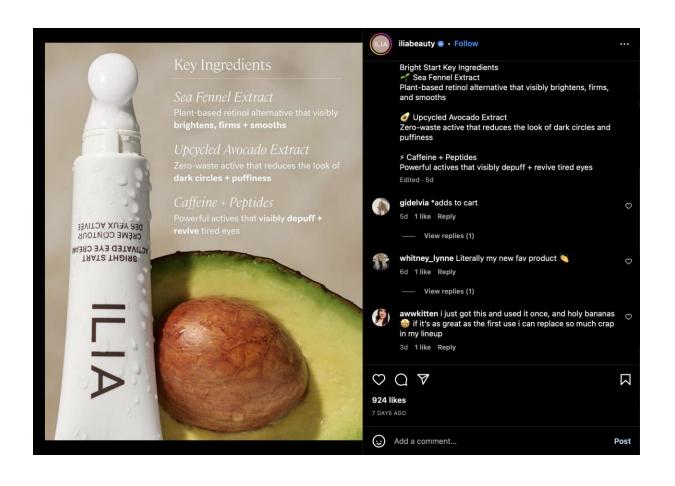
Is Ilia Clean & Sustainable? We Investigate.

#### **Social Media/Marketing**

- Ilia is active daily on social media mainly posting on Instagram and TikTok
  - Very interactive with their followers on TikTok
- They occasionally post about sustainability and have sustainability focused stories in their bio

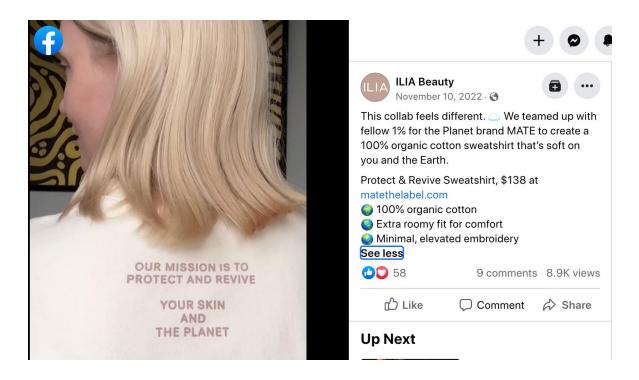


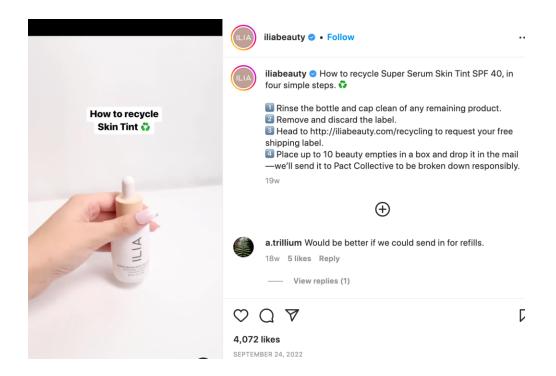
#### **Social Media/Marketing Examples**





#### **Social Media/Marketing Examples**





 Dropped some merch emphasizing mission to protect and revive skin and the planet with another 1% for the Planet brand

#### **Social Media/Marketing Examples**

• Don't have specific initiatives to offset carbon footprint

#### **Other Notable Sustainable Brands**

- 1. Kypris
- 2. Beautycounter
  - 3. Well People
  - 4. RMS Beauty
  - 5. REN Skincare

#### **Takeaways**

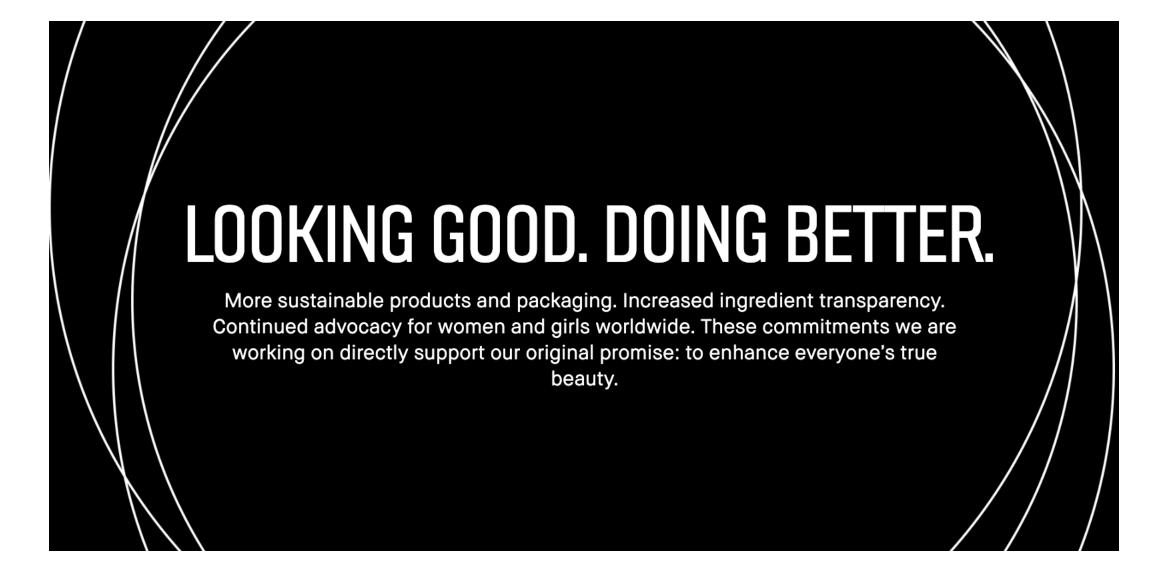
- Sustainability rarely promoted on social media
- Sustainability efforts often buried deep in website difficult to find
- Almost all brands researched have established goals set to be achieved by a certain year
- Must be careful of the buzz words: "clean", "green", and "natural/organic" when considering greenwashing
- A lot of recycling programs collecting empties and helping consumers properly dispose of the packaging
- Plenty of time and room for Clinique to make a splash

#### Side Note on Bobbi Brown

- We felt that Bobbi Brown did a decent job at highlighting and showing off Estée Lauder's sustainability goals
- We showed some of what they've done in the following slides

# BOBBI BROWN

#### **Looking Good. Doing Better**



#### **Looking Good. Doing Better**

- Estée Lauder Established three goals to achieve by 2025 and Bobbi Brown included their progress:
  - 1. 75% of packaging is recyclable, refillable, reusable, recycled, or recoverable
    - Progress: On track -- 88% of the way there. Currently at 66%
  - 2. Increase post-consumer recycled (PCR) material in packaging by 50% (2019 baseline)
    - **Progress:** Goal met Already increased amount of PCR in packaging by over 50%
  - 3. Receive 100% FSC-certification for all forest-based fiber cartons
    - **Progress:** Goal met already achieved 100% FSC certification

#### **Looking Good. Doing Better – Earth Day Facebook Post**





Looking good. Doing better. We're putting in the work every day to help reduce our environmental impact, source skin-loving ingredients with increased transparency, and uplift

local communities through education grants for women and girls worldwide. Each initiative works directly to support our original promise: to enhance everyone's true beauty. See our commitments and progress toward a more sustainable future. Tap the link in bio to learn more.

#BobbiBrown #EarthDay #DoGood #PrettyPowerful #Sustainability #Beauty

#### **Looking Good. Doing Better – Carbon Neutral Shipping**

- For every U.S. order placed on bobbibrown.com, they are offsetting 100% of carbon emissions
- Encouraging consumers that when you shop at Bobbi Brown, you are helping do your part in helping the planet